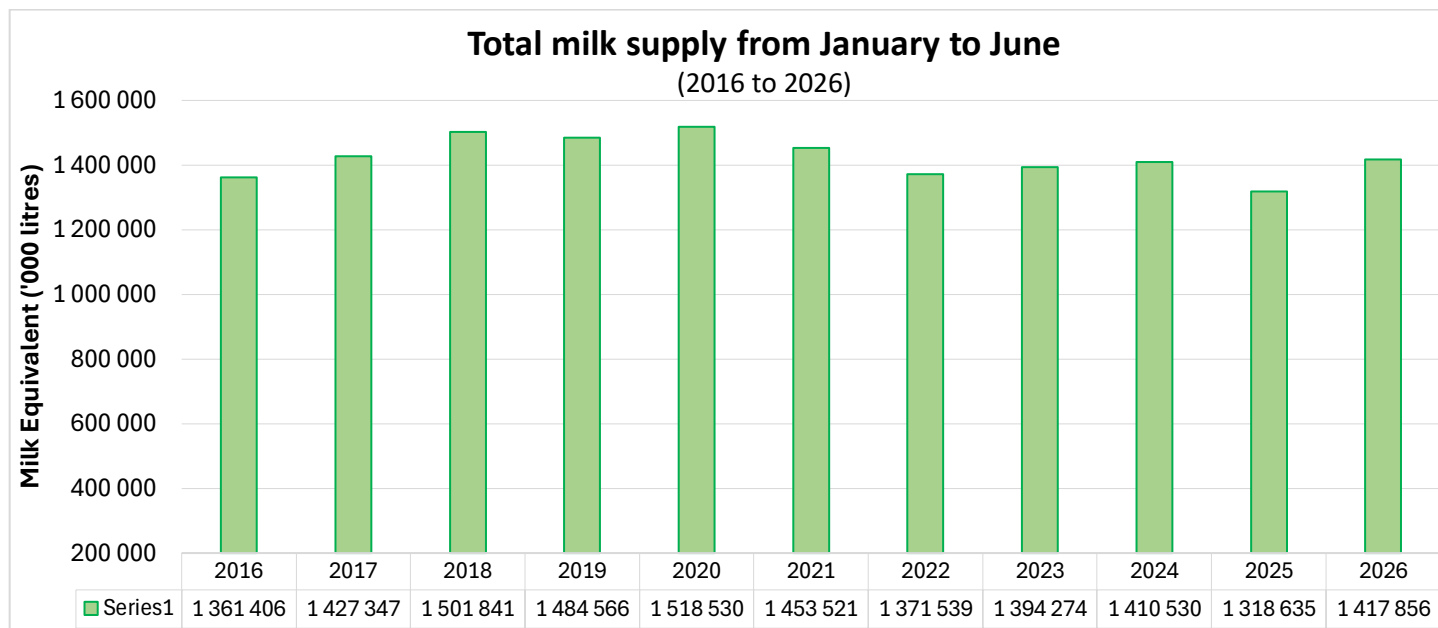


MPO Pointer 6: Total milk supply (first six months) in milk equivalent in SA

24 August 2026

The figure below depicts the total supply of milk in milk equivalent for the period January to June for each of the years 2016 through 2026. The calculation is the result of unprocessed milk production plus imports minus exports (inclusive of sales to Botswana, Eswatini, Lesotho and Namibia, BeLN countries). The same calculation was applied in Table 1.



Sources: Milk SA, SARS as supplied by Agri Inspec, and the MPO.

Table 1: Total milk supply in milk equivalent for the first six months and the percentage change per year.
(*including sales to the BeLN countries)

('000 litres)	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Unprocessed Milk Prod.	1 409 435	1 415 842	1 517 322	1 525 897	1 527 581	1 484 386	1 470 890	1 454 124	1 505 131	1 508 446	1 517 267
Imports	134 662	213 510	206 509	162 786	201 155	207 967	129 142	161 853	114 409	68 194	147 045
Exports plus Intra Trade*	182 691	202 004	221 990	204 118	210 207	238 833	228 492	221 703	209 010	258 005	246 456
Total Milk Supply	1 361 406	1 427 347	1 501 841	1 484 566	1 518 530	1 453 521	1 371 539	1 394 274	1 410 530	1 318 635	1 417 856
% Change		4,8%	5,2%	-1,2%	2,3%	-4,3%	-5,6%	1,7%	1,2%	-6,5%	7,5%

In observing the growth in milk supply from 2025 to 2026 at a rate of 7.5%, one needs to factor in the negative growth of 6.5% for 2025. As a general observation, in 2020 the milk supply reached a peak, while 2025 registered the lowest level of milk supply, which could equate to high stock levels at the end of 2020 and low stock levels at the end of 2025.

Total milk supply in 2025 recorded the lowest level over the past 10 years, 3.14% less than in 2016.

Comment: Integrating the above with the notably better sales reported in Nielsen Trends in Retail Sales of Dairy Products up to June 2026 published in MPO Pointer 4, dated 14 August 2026, indicates that the market is performing well. The improved sales volumes are the first of their kind over the past five years.

Note: Competition in the dairy value chain and between the different major retailers is fierce, and to conclude that discounted prices for a dairy product or products indicate oversupply is an oversimplification of market conditions. As an example, you will often find Coke at reduced prices that have nothing to do with oversupply.

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